



## Solar Consultant

*Rated #1 on SolarReviews.com in both the Chicago and Milwaukee metro areas, Certasun has built an outstanding local reputation for quality workmanship, premium equipment, and our consultative sales experience.*

### Job Description

*We're hiring 1-2 solar consultants to help homeowners go solar and save on their electric bills. You'll represent Certasun and our market-leading equipment from SunPower during consultations with homeowners. If you're excited about being on the front lines of a fast-growing industry, and passionate about bringing clean solar energy to your area, this could be an exciting opportunity for you.*

*A few things that might make this role different from other solar sales roles:*

- *No cold-calling or door-knocking*
- *Mostly (or entirely) online consultations*
- *Significant support from an in-office sales and operations team*
- *Partnership from company leadership in helping you win sales*

### Responsibilities

- Become an expert in residential solar (training provided)
- Set up and lead solar consultations with prospective customers
- Maintain relationships with customers from consultation all the way through installation
- Generate new business by referral
- Provide Certasun leadership with regular reports on sales efforts

### Desired Qualifications

- Outstanding written and verbal communications skills
- Ability to explain complex topics simply and persuasively
- Excited to work hard with possibility of significant financial reward
- Enthusiasm for becoming a solar expert
- Authorized to work in the United States for any employer
- Preferred: Candidates with residential solar experience

### Benefits

- Target compensation of \$100,000 (based on personal performance); uncapped commissions
- Full benefits package including medical insurance, 401(k) with company matching, etc.

### To Apply

- Please send cover letter and resume to [hr@certasun.com](mailto:hr@certasun.com) with subject "Solar Consultant"